

START A BIG BUSINESS OF YOUR OWN!

You can make high as \$50 a day with this new one. It's a world-beater. Hundreds are doing it. Why Not you?

Our Famous Bamboo Fountain Pens sell everywhere for \$1.25. In order to get you started we offer a special plan. We will supply you with a coupon like the enclosed for 95¢ per thousand. This enables you to sell this wonderful pen at 75¢ each by allowing 50¢ to each purchaser having coupon. You can distribute these coupons yourself and easily make high as \$50 a day. If you prefer to direct the work, you can get a local dealer to act as your distributing agent and get boys to distribute coupons to homes, offices, and on the streets.

By allowing your dealer say 20¢ on a pen he will gladly work with you, as this plan not only gives him a nice profit, but also brings new customers into his store. Boys will be glad to distribute for a free pen. It pays best to have others do the work for you as you can work several locations at same time, also you are able to buy larger quantities of pens and get lowest prices. When you buy in gross lots you make 25¢ on each pen sold. All you have to do is stand by and collect the profits.

Your local druggist will take to this idea, and so will the people, because this pen is really worth at least \$2.00 and when it can be bought for 75¢ with the coupon it is only a matter of getting enough coupons out quickly. The "Special To Day" makes them act at once. You are not limited to the Bamboo Pens alone, you can sell just as many of our famous INK-O-PENCILS and PENS as you do Bamboo Pens. In fact, you don't want to overlook this one big bet. Be sure to work the INK-O-PENCIL with the Bamboo Pen. Your sales and profits are much larger. Many persons that don't buy the Bamboo pen will buy the INK-O-PENCIL. So don't overlook this important end of the business. Carry a liberal supply of the NATIONAL INK-O-PENCILS and Pens.

Our lines compares with the well known brands that sell at \$7 to \$10 each, looks and quality as good and even better, priced at half as much. See our wholesale prices on enclosed circulars. See prices quoted on complete line of samples, get them and look them over yourself. You will then say they are simply wonderful for the prices.

Did you ever see a better proposition? Why not follow in the footsteps of others that are making money hand-over-fist. GIVE US A CHANCE to MAKE MONEY FOR YOU. All you have got to do is send in that order NOW.

**ADVERTISING SPECIAL TODAY—THIS COUPON WORTH 50c
THIS COUPON AND 75 CENTS ENTITLES THE BEARER TO ONE REGULAR
\$1.25 BAMBOO SELF-FILLING FOUNTAIN PEN**



IT'S THE POINT.

HAS EIGHT GROOVES FOR INK TO FEED

ON SALE TODAY AT

One Year guarantee with each pen.

Limit Two Pens to a customer.