

AGENTS, YOUR HARVEST SEASON IS ON RIGHT NOW—YOU CAN MAKE HIGH AS \$5.00 AN HOUR—GET SAMPLES AND START MOPPING UP RIGHT NOW.

WHOLESALE PRICES AS FOLLOWS:

Nos. 1 and 2, \$1.50 Each. \$17.00 per dozen.
Nos. 3 and 4, \$3.00 Each. \$38.00 per dozen.
Nos. 5 and 6, \$1.50 Each. \$27.00 per dozen.
One sample each of Nos. 1-3-5 for \$1.50 (3 Pens).
One sample each of Nos. 1-2-3-4-5-6 for \$8 (6 Pens).

NOTICE—Mail Dealers and merchants, here you are. Clean up on this **American-made** product of quality that will make boosters of your customers. Circulars like this, with your name on where ours now appears, at \$3.25 per 1,000; \$5.75 for 2,000; \$12.50 for 5,000. You can have this circular printed either with or without the above wholesale prices shown. 33 1/2% off above wholesale prices on pens to mail dealers using this circular.

(CIRCULAR NO. 14)

NATIONAL INK-O-PENCIL

THE MASTER WRITING INSTRUMENT

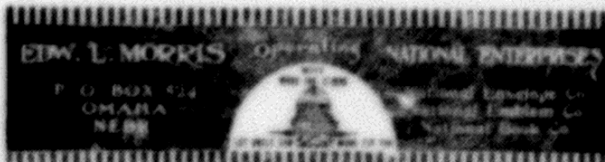
that will not soil your hands, skip, flood, leak nor clog. Feeds the ink as fast as you can write without flooding. Writes in ink with the ease of a lead pencil. Makes carbon copies, draws fine to a ruler without smearing. In fact, you can do anything with it you can with an ordinary lead pencil. Self-Filling, having an unusually large ink reservoir that fills full where many other self-fillers do not fill full. Nickel and gold filled trimmings, holders made of the very best quality black and red rubber. We could go on and mention hundreds of good things about this **Master Ink-O-Pencil**, but nothing we could say would fully describe this writing instrument. We want to send you one of these **Ink-O-Pencils** and let it speak for itself. As the old saying goes:

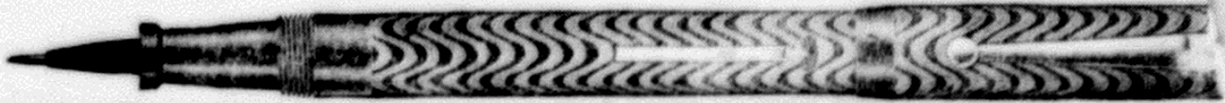
"The Proof of the Pudding Is in the Eating of It" 30 Days' Free Trial

So the only proof is for you to actually try it for 30 days, and if it don't more than please you we will refund your money and pay postage both ways. That's not all—we fully guarantee this pen for one full year. If we really did not have a master writing instrument, superior to any other on the market, we could not afford to make these offers. Furthermore, they are durable, few parts to get out of order or wear out. And, with ordinary use, they will last a lifetime.

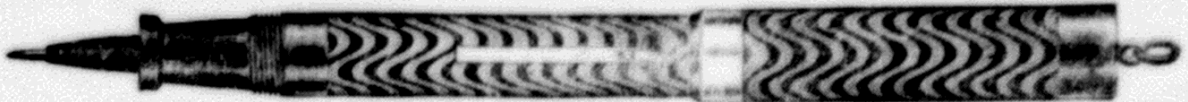
Until you have felt how smooth this **Ink-O-Pencil** glides over the coarsest paper you have not experienced the true joy of writing.

Terms are cash with order. 25% must be deposited on all C. O. D. orders. We pay postage when full amount accompanies order. You pay postage when it is shipped C. O. D.

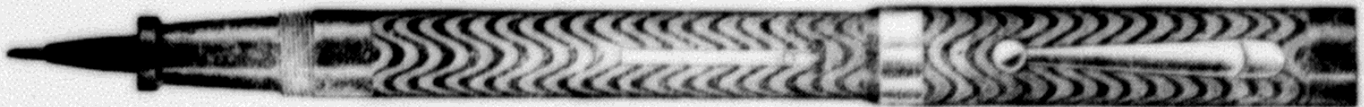




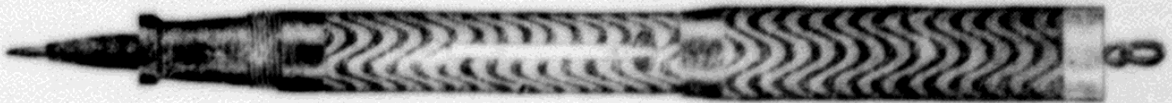
No. 1—Made of black, hard rubber and nickel trimmings. Price \$1.50



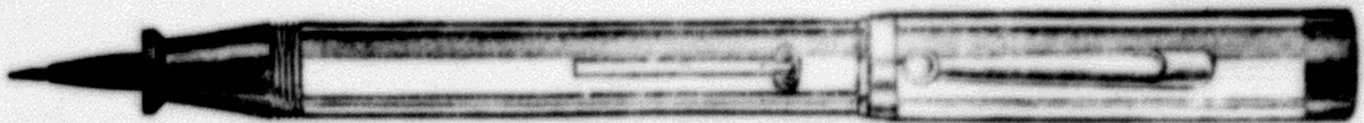
No. 2—Same as No. 1, except slightly smaller, with ring on cap for lady's use. Price \$1.50



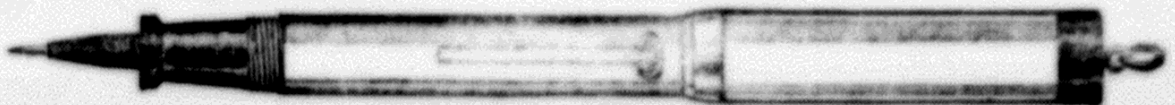
No. 3—A big seller. Black, hard rubber and gold filled trimmings. A medium priced pen that satisfies everybody \$3.00 Each



No. 4—Same as No. 3, except slightly smaller, with ring on cap for lady's use \$3.00 Each



No. 5—THE BIG RED DADDY of the INK-OPENER family. Sturdy and robust; holds large supply of ink; high quality red rubber. Gold filled trimmings \$4.50 Each



No. 6—Same as No. 5, except ring on cap and pen slightly smaller for lady's use \$4.50 Each